

PURPOSE & DIRECTION

# Strategic Alignment Consultancy

Strategy should be the golden thread running through every decision, every team, every day. We help you align the whole organisation around a shared direction - so strategy is felt everywhere, not filed somewhere.

at the front line feel

how the plan meets the culture

how priorities cascade

whether structure matches strategy

how far strategy reaches

what gets resourced

what competing priorities cost

what drives

whether teams pull together

CONTEXT

# You've got a strategy and you want people to feel it everywhere. We help you connect the plan to what happens day to day.

Most organisations have a strategy. Fewer have an organisation that is genuinely aligned to deliver it. The strategy document is clear, the leadership team is bought in, but the connection between strategic intent and what actually happens day to day is often weaker than anyone wants to admit.

This is not a communication problem. You can cascade the strategy perfectly and still find that the organisation's patterns - how it makes decisions, how it allocates resources, how teams collaborate, how capability develops - pull in a different direction. When the organisation is not aligned to the strategy, even the best strategy underdelivers.

## We help organisations where...

You have a clear direction. You want the whole organisation to move with it - not just understand it, but feel it.

**You want strategy to show up in what people actually do, not just what they're told**

We help you connect intent to action at every level of the organisation

**You want different teams pulling in the same direction without constant oversight**

We help you create alignment that feels natural - built into how things work

**You want clarity about what matters most, so people can make confident decisions**

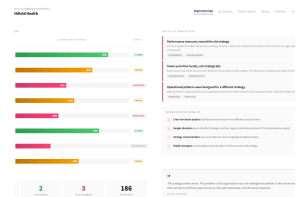
We help you cut through competing priorities and create real focus

**You want the organisation to stay aligned as things change and evolve**

We help you build the capability to keep strategy and reality connected over time

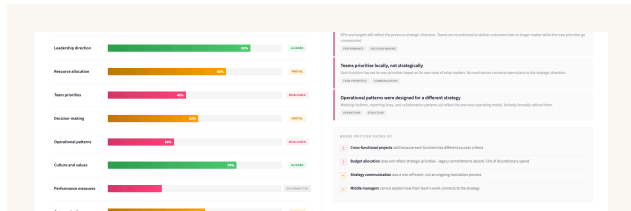
## Why alignment is about more than communicating the strategy

Strategy does not fail in isolation. It fails because the organisational ecosystem is not set up to deliver it. The structure pulls one way, the culture pulls another, and the operational patterns were designed for a previous strategy that nobody formally retired.



# Four connected areas of work

Every alignment challenge is different. But our strategic alignment consultancy typically moves through four connected areas - understanding where alignment exists and where it breaks down, designing the changes needed to bring the system into coherence, implementing those changes across the organisation, and building the capability to maintain alignment as context evolves.

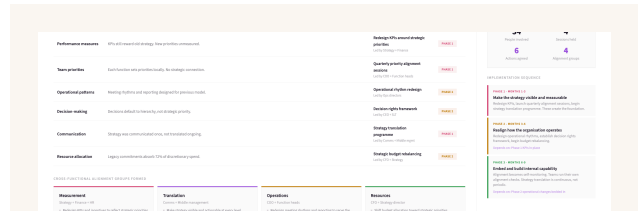


## 01

### Understand

Most leaders have an instinct for where alignment is missing. They can feel it in the friction, the competing priorities, and the gap between what was agreed and what is happening. But instinct is not enough - you need a clear, shared picture of where the organisation is aligned and where it is not, and why.

*A clear map of where the organisation is and is not aligned with its strategy - with agreed priorities for where to focus.*

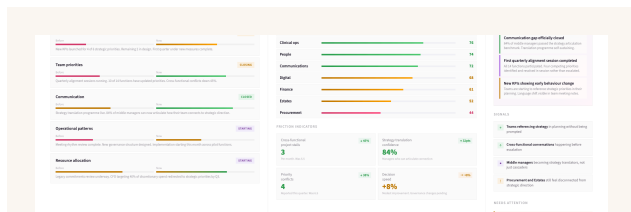


## 02

### Co-design

Alignment does not come from telling people what the strategy is. It comes from changing the organisational patterns that pull against it. Some of these changes are structural. Some are operational. Some are cultural. Most involve a combination.

*A practical plan for bringing the organisation into alignment - addressing the real patterns that need to shift, not just the communication that needs to improve.*

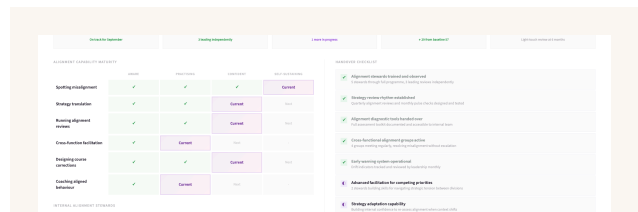


## 03

### Implement

Designing alignment changes is one thing. Making them stick in a complex, busy organisation is another. The day-to-day pressures reassert themselves. Old patterns persist. New approaches take time to bed in.

*An organisation where alignment is felt in daily work - where the connection between strategy and what actually happens is visible and real.*



## 04

### Build capability

Alignment is not a destination. As the organisation grows and the context changes, new misalignments will emerge. The goal is to build the internal capability to notice, diagnose, and address misalignment as an ongoing practice - not something that requires a consultancy every time.

*An organisation that can maintain and adapt its strategic alignment over time - noticing when things drift and having the capability to course-correct.*

67%

of well-crafted strategies fail due to poor execution

Harvard Business Review

95%

of employees do not understand their organisation's strategy

Kaplan & Norton

28%

of leaders believe their organisation executes strategy well

Bridges Business Consultancy

40%

of strategic value is lost to poor alignment

PMI

## OUTCOMES

# What becomes possible

Organisations we have partnered with through our strategic alignment consultancy describe a clarity that was missing before. The strategy stops feeling like a document and starts feeling like a direction. People at every level can see how their work connects, and the organisation moves with a coherence that was not there before.

**A strategy that lands** Because the organisation is set up to deliver it, not just to read about it

**Less friction, more momentum** Because the structure, operations, and culture are pulling in the same direction

**Clearer priorities** Because alignment gives people a shared reference point for what matters most

**Faster execution** Because energy goes into delivery, not into navigating competing demands

**An organisation that adapts together** Because alignment is maintained as things change, not lost with every shift in context

*Strategic alignment is not about control. It is about coherence - making sure the whole organisation is set up to move in the direction it has chosen, together.*

Ready to explore what this could look like for your organisation?



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